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DIRECTORS REPORT

The Directors herewith present the Eighteenth Annual Report comprising :

- Review of the financial results of the Company for the year ended 31st March 2019
- Report on the Company's activities for the FY 2018-2019.

A. REVIEW OF FINANCIAL RESULTS

The financial results of the Company for the year ended 31st March 2019 were as follows:

Particulars	31.03.2019 (Rupees)	31.03.2018 (Rupees)
Income	9,37,19,846	8,04,71,806
Expenses	8,73,04,167	8,00,95,984
Surplus / (Deficit)	9,660,206	375,822

B. INFORMATION PURSUANT TO SECTION 134(3) OF THE COMPANIES ACT 2013 (DISCLOSURES MADE TO THE EXTENT APPLICABLE)

1. EXTRACT OF THE ANNUAL RETURN

The details forming part of the extract of the Annual Return in form MGT 9 is annexed herewith.

2. NUMBER OF MEETINGS OF THE BOARD

There were Three Board meetings held during the year.

3. DIRECTORS RESPONSIBILITY STATEMENT

Pursuant to the requirement under Section 134(3)(c) of the Companies Act, 2013 with respect to the Directors Responsibility Statement, it is hereby confirmed:

- i. that in the preparation of the annual accounts for the financial year ended 31st March, 2019, the applicable accounting standards have been followed along with proper explanation relating to material departures;



- ii. that the Directors had selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the surplus or deficit of the Company for the year under review;
- iii. that the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. that the Directors had ensured that the accounts for the financial year ended 31st March, 2019 were prepared on a 'going concern' basis:
- v. that systems to ensure compliance with the provisions of all applicable laws were in place and were adequate and operating effectively:
- vi. that though this is not a listed company and there is no need for internal financial controls to be laid down, the Company does have internal checks and controls in place.

4. MATERIAL CHANGES AND COMMITMENTS

There are no material changes and commitments affecting the financial position of the Company which have occurred between the end of the financial year of the Company to which the financial statements relate and the date of the report.

5. AUDITORS

The Board recommends the re-appointment of M/s. SLM & CO LLP, Chartered Accountants, Mumbai as statutory auditors of the Company to hold office for a period of 1 year commencing from the conclusion of ensuing Annual General Meeting till the conclusion of the Company's Annual General Meeting to be held for the financial year ended 31st March, 2020 subject to ratification of appointment at the Annual General Meeting.



6. ACTIVITIES UNDERTAKEN DURING THE YEAR

Below are highlights of the activities of the Company for the year under review:

CLINIC

& Direct Services

- ~Nearly 8000 clinical sessions offered for over 1300 children/ families
- ~80% sessions concessional (offered to low and middle income families)
- Opportunities for leisure and support created
- Initiatives to make information about developmental disabilities more accessible
- Outreach clinical services

TRAINING

& Capacity Building

- Over 1500 participants attended Ummeed's training programs (including online training), representing over 200 organizations from 81 cities and 22 states in India, and 8 other countries
- Awareness through over 100 sensitization workshops attended by >5000 participants
- Pilot for adaptation of WHO's Caregiver Skills Training program in India
- Collaborations - parents as trainers, creating trainee communities, working with the govt., the GATI consortium for school inclusion

RESEARCH

& Impact Measurement

- Second publication in a peer-reviewed journal (Acta Paediatrica)
- Independent study on impact of Ummeed's training vertical shows "all respondents have shifted on the continuum of knowledge, skills, behavior, and action"
- Study initiated on whether children with disabilities are able to effectively participate at home, school, and in their communities

ADVOCACY

& Awareness Creation

- "Gateway of India" lights up blue for World Autism Awareness Day
- Ummeed participates in "Its Ok to Talk" - a youth advocacy initiative for mental health

DIRECT BENEFICIARIES

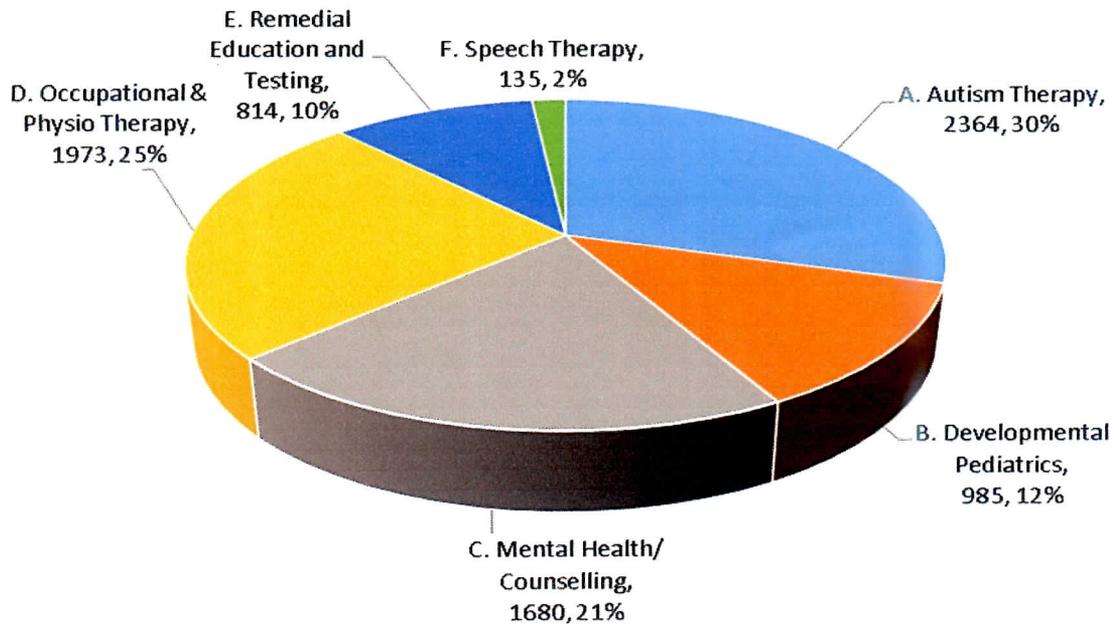
Numbers and Reach

Through its clinic, Ummeed offered assessments, consults, and therapy services to 1318 children in FY 2018-19.

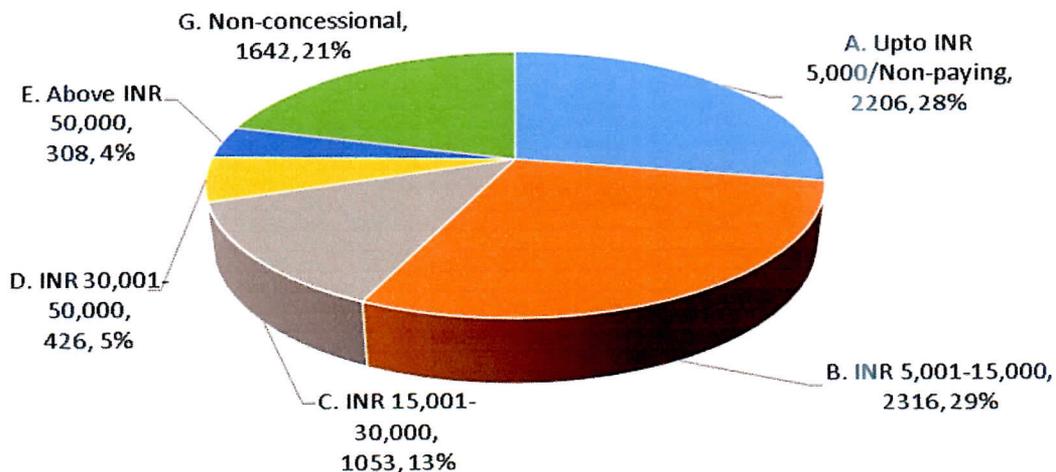
Of the 7951 clinical sessions that were offered through the year, 6309 sessions (approx. 80%) were concessional, i.e., for children from low and middle-income families.

There has been a ~9% year-on-year increase in sessions over the last two years, both because of better data capturing and improved efficiencies.

Distribution of All Sessions by Type of Clinical Service



Distribution of All Sessions by Income Bracket of the Child's Family



Early Intervention Center (EIC)

Ummeed's EIC offers a pre-school setting for children with moderate to severe disabilities. Its primary intention is to enable eventual school transition. Through building their communication, play, and cognitive skills, children are helped in gaining independence in their activities of daily living (e.g., self-care), thereby getting them school ready.

Of 16 children enrolled in the EIC this year, 11 graduated and will enter the school system; 5 are expected to continue being part of the EIC in FY 2019-20.



Opportunities for leisure and support

Fun Clubs

Not having spaces for fun and leisure can affect one's mental health and wellbeing. This is more so for children from low socioeconomic contexts experiencing disabilities, who tend to be most vulnerable. Thus, when the Ummeed team conceptualized this "space for fun", it was as protected time for young people where they would have opportunities to be good at and/or feel good about something, use their skills and capabilities, and take their first steps towards believing in themselves and in the changes they can effect.

Over the course of the year, monthly Fun Clubs including Summer and Winter camps were hosted. About 70 children participated in activities such as movie time, cooking and baking, arts, and others. What was additionally enriching this year was having volunteers who experience developmental disabilities themselves, giving the Ummeed team an opportunity to make them allies in creating such a space for younger children!



Family Support Group

The family support group is a space where families come together once a month to connect with and support each other through sharing of problems, hopes and dreams. This was initiated in FY 2017-18, and has continued in FY 2018-19 through monthly meetings on themes such as leisure, speaking to young people about their diagnosis, and other relevant topics. Across the year, about 80 parents participated in these meetings. Sessions where young people came in and talked about their experiences were a highlight; when parents saw young people experiencing disabilities speak, it made them hopeful for their own children.

Here's some of the feedback we got to hear:

"एक दूसरे से बहुत कुछ सीखने मिला" ("we got to learn from each other")

"एक दूसरे के बच्चों के बारे में बहुत कुछ जानने मिला" ("we get to know about each other's children")

"मार्गदर्शन मिला और सहयोग मिला" ("we received support and guidance")

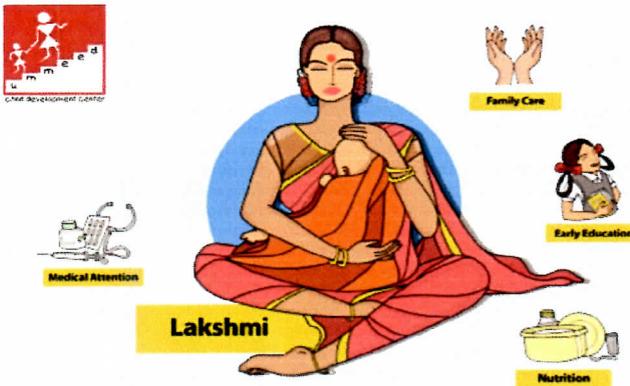


Information about developmental disabilities – onsite and offline

Using Ummeed's notice boards more effectively

In a survey conducted in 2017, 154 parents visiting Ummeed voiced a need for information on developmental disabilities to be more easily accessible.

Based on this feedback, a small team has been working on presenting information about developmental disabilities and related topics to the families that visit Ummeed. This is done through information collaterals that are put up on the notice boards in the reception area of both Ummeed facilities. In FY 2018-19, collaterals on Cerebral Palsy, Family Centered Care, World Disability Day, Early Childhood Development, and Down Syndrome were created and posted. These were bilingual – in Hindi and in English.



Lakshmi

Lakshmi's Story

Kavita and Mohan have started sending Lakshmi to the Anganwadi when she turned three and the teacher was all praise for how smart, curious, and talkative Lakshmi is.

Lakshmi has had a very supportive family who have all taken care of her at various stages. Mohan and his parents supported Kavita during her pregnancy and made sure she ate nutritious food and visited the hospital regularly. The whole family was happy when Kavita delivered a healthy baby girl.

From the beginning the whole family has been involved in Lakshmi's care. The grandparents love to play with Lakshmi by singing her songs and stories. Mohan takes Lakshmi to the park every evening after he returns from work. He also enjoys reading and playing with her. Kavita loves to feed her nutritious food and play with her even while doing household chores.

लक्ष्मी की कहानी

कविता और मोहन ने तीन साल की लक्ष्मी को आंगनवाड़ी में भेजना शुरू कर दिया है। वहाँ की टीचर लक्ष्मी को स्मार्ट, उत्सुक और बातूनी कह के प्रशंसा करती हैं।

लक्ष्मी का परिवार बहुत ही सहायक है जिन्होंने अब तक लक्ष्मी के विकास में योगदान दिया है। मोहन और उसके माता-पिता ने, कविता के गर्भावस्था के दौरान उचित खाने पौधे और नियमित रूप से चेक अप करके ख्याल रखा। कविता ने जब स्वस्थ बच्ची को जन्म दिया तब पूरा परिवार खुश हुआ।

पूरा परिवार शुरूवात से ही लक्ष्मी की देखभाल करता है। दादा दादी अपने गीतों और कहानियों को गाकर लक्ष्मी के साथ खेलना पसंद करते हैं। मोहन काम से लौटने के बाद हर शाम लक्ष्मी को गार्डन ले जाता है। उसे लक्ष्मी के साथ पढ़ने और खेलने का बहुत मज़ा आता है। कविता को लक्ष्मी को पौष्टिक भोजन खिलाना अच्छा लगता है और वह काम करते समय भी लक्ष्मी के साथ खेलती और बात करती है।

Illustration Credit: Vishal Rai

डाउन सिंड्रोम

विश्व डाउन सिंड्रोम दिवस २१ मार्च को मनाया जाता है। डाउन सिंड्रोम सबसे आम आनुवंशिक या जेनेटिक कंडिशन है। दुनिया भर में हर ६०० से १००० जीवित जन्मों में से १ डाउन सिंड्रोम वाला बच्चा है।

९५%

एक एक अतिरिक्त गुणसूत्र (क्रोमोसोम) के कारण होता है।

स्वास्थ्य से जुड़ी संभावित समस्याएं

- जन्मजात हृदय से जुड़ी स्थिति
- घेद और आंत से जुड़ी स्थिति, जैसे क्लॉस्ट
- विकास में चुनौतियां (हल्के से माध्यम बौद्धिक विकलांगता)
- सुनने में कठिनाई जैसे सेंसरिनेयूरल हियरिंग लॉस
- देखने में चुनौतियां, जैसे कि कॉर्नियालॉपेदि या दूर दृष्टि
- थायरॉइड से जुड़ी स्थिति

जन्म-जन्म बच्ची में डाउन सिंड्रोम जन्म दिखता है। हर बच्ची की तरह उनकी भी कुछ ताकतें हैं और ऐसे लोग हो सकते हैं जहाँ सहायता की आवश्यकता है।

बच्ची जिनको डाउन सिंड्रोम है, उनकी शिक्षा सामान्य स्कूल, स्पेशल स्कूल या घर में हो सकती है।



कई बड़े जिन्हें डाउन सिंड्रोम है, वह सहायता के साथ स्वतंत्र जीवन जीते हैं। नौकरी, घर और सामाजिक जीवन जीते हैं। दोस्ती का आनंद लेते हैं। प्यार भरे रिश्ते बनाते हैं।



आधार के साधन

- प्राथमिक स्वास्थ्य और कार्यक्रम जो शिक्षा का प्रोत्साहन करता है
- उपोत्सुक और सहायक पेशेवर कलाकार
- सपोर्ट सिस्टम के रूप में परिवार और दोस्तों का होना
- सरकार की तरफ से सपोर्ट जैसे विशेष स्कूल, स्वास्थ्य बीमा, टैक्स में छूट, बावतूनी अभिभावक और आवासीयिक प्रतिष्ठान

www.mghsociety.org/indiangroups www.anganwadi.org/indiangroups

अन्य जानकारी के लिए हमारी सोशल वर्क टीम से सम्पर्क करें
ummeed.socialwork@gmail.com

Tapping the internet – making information about developmental disabilities available online

The Ummeed team is also keen to leverage technology to make information about developmental disabilities more widely accessible, not just to families that come to Ummeed but to non-Ummeed families across India too. Our own searches on the internet have shown that currently, most of the information is in English – very little (if any) is in local Indian languages and culturally relevant to low and middle income Indian families. In addition, the quality of information is variable, with incorrect and contradictory information across different sites.



Ummeed's intent is to leverage the internet and the growing penetration of smart phones in India, to provide information on developmental disabilities which is simple to understand, in local Indian languages and from a trusted source. Towards this end, a pilot for an online information platform has been initiated.

Outreach clinical services

In December 2018, Ummeed initiated clinical outreach services in a low resource community situated in the vicinity of the Ummeed clinic, so as to promote play and early childhood development in this community, as well as diagnose and intervene early for delays and disabilities.

The team collaborated with a local organization known as *Ansh* that helped identify 14 children between 0-3 years of age in this community. All these children and caregivers have been receiving monthly visits from the Ummeed team, aimed at supporting them in enhancing skills such as play, communication and responsive parenting. The children's development is monitored using the Guide for Monitoring Child Development (GMCD), a tool Ummeed helped develop and that has been published in *Lancet Global Health* as well as *Acta Paediatrica* (details under Section – Research & Impact).

Two children have been identified with language-based challenges and are receiving additional support.

We would like to acknowledge the support of our generous donors – Axis Bank Foundation, Bajaj Finance Ltd., Charities Aid Foundation for Oracle, Deutsche CIB Center Pvt. Ltd., Hardik Pandya, Oman India Joint Investment Fund, Reliance Foundation and United World College of South East Asia – for making it possible for children from low and middle income backgrounds to access clinical services that would otherwise not be affordable to them.

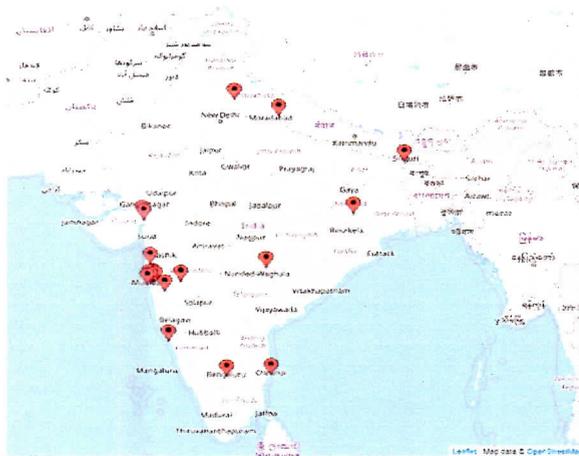
INDIRECT BENEFICIARIES

Numbers and Reach

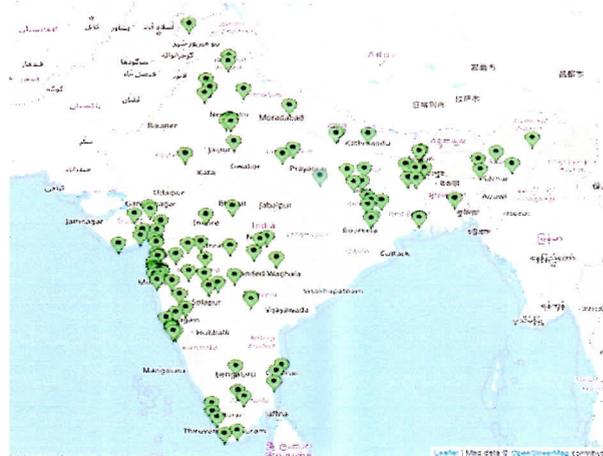
Over the last few years, Ummeed has steadily increased its investment in training and capacity building of individuals and organizations working in the child development and disabilities space.

In FY 2018-19, 1577 participants attended Ummeed's skill-building and long-term training programs, including online trainings. In addition, 5815 people were sensitized through 121 sensitization workshops. Ummeed's investment towards this was a total of 446 training days.

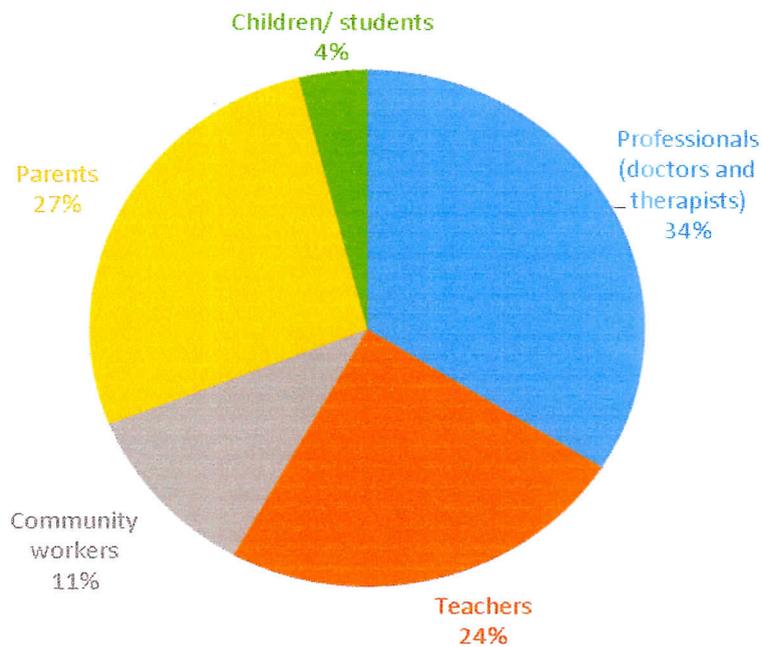
Pre Training Facility
Distribution of training participants between 2009 and 2015



Post Training Facility
Distribution of training participants between 2016 and 2019



Training participants by Participant Type



Online training using ECHO

In FY 2017-18, Ummeed had piloted online training using the ECHO (Extension for Community Healthcare Outcomes) model, that works on the philosophy of transferring knowledge instead of people, through case based rather than didactic learning. 9 ECHOs run over the last year have helped Ummeed reach 44 cities in India and its neighbouring countries.



India Pilot of WHO's Caregiver Skills Training (CST) program in India

WHO, along with international partners, has developed a novel, open-access programme for families of children with developmental delays or disorders, including autism, for implementation in low-resource settings by non-specialists (nurses, community-based workers or peer caregivers). The program addresses topics such as communication, engagement, daily living skills, challenging behaviour and caregiver coping strategies.

The WHO CST programme is currently undergoing field testing in more than 30 countries in regions throughout the world, including high, low and middle-income countries. The pilot in India is being led by Ummeed. A stakeholder meeting was held in May to review the structure and training material of CST and discuss changes required to adapt the program to the Indian context. The meet was attended by representatives from Ummeed, four other organizations working in the developmental disabilities space in India, parents of children with autism, and community workers. In June 2018, trainers from Autism Speaks conducted a Master Trainer training at Ummeed, and a pre-pilot of the curriculum has also been completed. The pilot will take place in FY 2019-20.



Collaborations for greater impact

Parents as trainers

Parina Khetan, parent of a child with autism, has been part of Ummeed's ECHO hub team that provides online training to pediatricians about how to better diagnose and support children with autism and their families. In addition to Parina, the team includes pediatricians, an autism intervention therapist, and the support team. This might be the first instance in India where a parent is serving as an "expert" to train doctors, serving as a voice for the experiences of children with disabilities and other parents like herself.

This is what Parina had to say about her experience: *"ECHO program and being a part of the team has brought a confidence in me. Reliving certain moments again (diagnosis, early journey) only strengthens my will, and makes me realize how blessed we were to have all the help needed. The panel of doctors so eager to learn brings a certain type of joy in me as I feel the world will be better tomorrow. Every session is a new learning experience and a bank full of knowledge."*



Parina

Creating communities of trainees

One of the hopes that our mental health trainees have shared over the years is to have a safe space, a community where they can discuss their post-training ideas and work, and continue to have conversations. In response to this, Ummeed's mental health team began hosting monthly narrative gatherings. These gatherings are open to participants from all our past mental health trainings. At each gathering, a member/s from the narrative community present an innovative idea they are currently working with, providing others in the group an opportunity to witness the new work, brainstorm, and connect with each other.

There were twelve gatherings in FY 2018-19, and each gathering had 20 to 25 attendees, with some participants who joined online from other cities.





The GATI consortium for school inclusion

In FY 2018-19, Ummeed's school outreach team was part of Gati (a disability focused accelerator consortium of Atma – <http://www.atma.org.in/gati>). The purpose of the consortium was to drive high quality education for individuals with disabilities by improving the resources and knowledge available to school practitioners while fostering sector coordination.

As part of this consortium, the team has engaged in 3 activation workshops towards building awareness about inclusion and supporting children with disabilities in the mainstream school context. These workshops have helped reach out to approximately 70 affordable private schools.

Working with the government

Last year, Ummeed's school outreach team also engaged with the government school system in Mumbai. Sensitization sessions on understanding disability were conducted in 11 schools run by the Brihanmumbai Municipal Corporation (BMC). In addition, a training session was conducted for 35 special educators that work with 1200 government schools reaching 11,000 children across Mumbai.

We thank our donors – Azim Premji Philanthropic Initiatives Pvt. Ltd., Cipla Foundation, H T Parekh Foundation, IQVIA, JM Financial Foundation, Morris Foundation, Narotam Sekhsaria Foundation, Trafigura Foundation and our ECDD partners – Apnalaya, Forbes Marshall group, Setco Foundation and Tara Mobile Creches for their continued support towards out training and capacity building initiatives.

RESEARCH & IMPACT – IS WHAT WE ARE DOING WORKING?

Publication in Acta Paediatrica

Between 2010 and 2015, Ummeed represented India in a 5-year international research project with 3 other countries (Argentina, South Africa and Turkey), that had several path-breaking outcomes, including evidence that child development milestones are remarkably similar across the world and the development of a tool known as the Guide for Monitoring Child Development (GMCD).

The findings from this research study were published in Lancet Global Health in March 2018, and in Nov 2018, were published in another prestigious and peer reviewed scientific journal – Acta Paediatrica: <https://onlinelibrary.wiley.com/doi/10.1111/apa.14661>

Impact of Ummeed's Training vertical

Ummeed collaborated with Start Up! in August 2018 to conduct an assessment of its training journey to date. The study was designed and executed through the period September 2018 to April 2019. The analysis of responses is underway but a key finding is that Ummeed's training programs have successfully, and without exception, demystified the concept of the "expert" in treating developmental disabilities and created a conviction in the recognition of the parent/family as the expert. The final report of this assessment is expected in June/ July 2019.

Study to measure "participation" in children with and without disabilities in India (Mumbai) initiated

Children with disabilities and their families hope for outcomes similar to typically developing children – which is to be independent, have opportunities to socialize with family members and friends, have fun and learn at home, at school and in the community.

In order to measure how children accessing services at Ummeed are doing on these very important outcomes, Ummeed is collaborating with researchers from CanChild (<https://www.canchild.ca/>), a reputed non-profit research center dedicated to applied clinical and health services research on children and youth with disabilities and their families, located in Ontario Canada.

This is probably the first time that such a study is being undertaken in India. Findings on how children participate in different activities at home, at school and in the community will help bring in a new perspective and approach to interventions for children with disabilities – it will tell us how our children integrate in real world settings, and how the environment supports or hinders their participation.

With gratitude to our funders – Bajaj Finance Ltd., Cipla Foundation and Rati Forbes.

AWARENESS AND ADVOCACY TOWARDS CREATING A MORE INCLUSIVE WORLD

"Gateway of India" lights up blue for World Autism Awareness Day

For the last 3 years, Ummeed has actively participated in the World Autism Awareness Day (WAAD) campaign, inspiring many others to participate and create awareness too. In 2019, the team at Ummeed, planned and executed our biggest campaign so far, under three themes – Light It Up Blue, What Have I Done to Light Up Blue, and Outreach. A key highlight was that the iconic Gateway of India lit up blue on April 2, along with 12 other Mumbai landmarks. The social media campaign was very successful, with people from across the city and the country participating to create awareness. The outreach program included an art therapy workshop for children with autism and other disabilities by a renowned Indian artist, a street performance by the Symphony Orchestra of India, and talks/ sensitization workshops. A radio station visited Ummeed and engaged with the kids and broadcast a program on WAAD.



The Gateway of India lit up blue on World Autism Awareness Day

It's OK to Talk

It's Ok to Talk (<http://itsoktotalk.in/about-us/>) is an initiative to overcome stigma around mental health in young people, and to create safe spaces for young people to talk about their mental health.

One of Ummeed's young mental health team members, Yashna Vishwanathan, participated as a Youth Advocate, along with other advocates from different parts of India. Post a training that covered topics such as community mental health, law and policy-making, intersectional identities, mental health conversations on social media, etc., these young advocates were asked to undertake a community project in their contexts.

Yashna came back and initiated a Young People's Club to initiate conversations about and document young people's everyday knowledge about mental health, based on the uniqueness of their life values, contexts and lived-experiences. Her hope was to pool this knowledge and create a handbook that made visible the 'little'-big skills used by these young people to support their own mental health.



We acknowledge the support of our donors – Asha Education Trust, Bain Capital, HT Parekh Foundation, Kalpatatru Trust, Rotary Club of Bombay Midtown, The New Great Eastern Spinning & Weaving Co. Ltd., Yellow Submarine Films Pvt. Ltd.

Fund Raising Events :

Ummeed's annual event, the "55 Km. Walk for Ummeed" was held in Goa on 12th January 2019. 118 walkers participated in this event and raised an amount of Rs.1.85 Crores. Ummeed would like to express its gratitude for the support received from all the participants and their supporters.

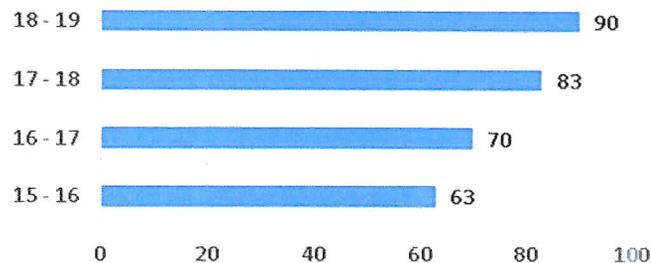
16 individual runners and corporate participation in the Tata Mumbai Marathon helped raise Rs.3,71,667/-. We are grateful to all the individual participants and MHFC for corporate participation and their support in raising funds.



STAFF MATTERS

The Ummeed team

Ummeed is now a 90-member strong team of employees and consultants. In addition, we had 14 volunteers support our work this year. 13 observers and 23 interns, came in to learn and observe in FY 2018-19.



Feedback from an observer

"My experience at Ummeed was life calling for me. I entered as a confused person who wanted some clarity for, how I want to practice in career in my life and I landed up getting a lot of fulfilment and enrichment that this field gives, in - particular to me. It reinforced the vision I bear for children - "To provide a space where each and every child develops to the potential they are born with". I could in reality see each and every person at Ummeed working in the very best way for the development of the child to best of the capacity whether it's the therapists or counsellors or doctors or even the staff at the front desk or cleaning staff - all working together as one loving family for the children. It was an overwhelming experience being there and a total example of goodness and warmth in this world. I dream of replicating these values wherever possible in my life for children."

Feedback from an intern

"I want to take this opportunity to thank you for the wonderful learning experience it has been for me at Ummeed. The philosophy that Ummeed stands for is so very precious and is something that has overwhelmed me over the past couple of months. It has truly been a pleasure to have been associated with Ummeed and the people of Ummeed. As I move forward, I know there are a few important life lessons I'm picking up from this place to take ahead with me for which I will be grateful to you and to Ummeed."

Employee highlight

Raviraj Shetty, part of Ummeed's middle management team, was invited to speak at a TEDx event organised by The Orchid School in Pune on 5th August' 2018. Raviraj shared stories of what becomes possible by the simple act of asking with curiosity. Here is a link to his talk: <https://www.youtube.com/watch?v=M7QURkRfLs>.



IT systems implementation

Towards making Ummeed more IT enabled, a project to roll out systems for most of Ummeed's operations – clinic management, training management, human resource and donor management – has been initiated. These systems will be implemented over a period of 3 years.

With gratitude to our donors – Big Tree Entertainment Pvt Ltd., CAF – UK for Douglas L Miller & Audrey T Miller and Miller Minots Fund, Connell Brothers, Fidelity International Foundation, Mascot Dynamics Pvt Ltd., Pallavi Shah, Tanya Dubash, Teritex Knitting Industries Pvt Ltd. and several other institutional and individual donors for their continued support for Ummeed's activities.

7. RISK MANAGEMENT

Risks are events, situations or circumstances which may lead to negative consequences on the Company's businesses. Risk management is a structured approach to manage uncertainty. A formal enterprise wide approach to Risk Management is being adopted by the Company and key risks will now be managed within a unitary framework. As a formal roll-out, all functions will embrace Risk Management Policy and Guidelines, and make use of these in their decision making. Key activities and their mitigation are considered in the annual/strategic plans and in periodic management interviews.

8. INTERNAL COMPLAINT COMMITTEE (Sexual harassment of women at workplace):

The Company has constituted committee under the sexual harassment of women at workplace (Prevention, Prohibition and Redressal) Act, 2013 and complied with the provisions of the same.

The Company is committed to provide a safe and conducive work environment to its employees during the financial year. Your Directors further state that during the financial year, there were no cases filed pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

9. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION & FOREIGN EXCHANGE DEALING

(A) Conservation of energy- Since the Company is not involved in any manufacturing activities, the following are not available.

(B)

i) the steps taken or impact on conservation of energy;	NA
ii) the steps taken by the company for utilising alternate sources of energy;	NA
iii) the capital investment on energy conservation equipments;	NA



(C) Technology absorption-Since the Company is not involved in any manufacturing activities, the following are not available.

i) the efforts made towards technology absorption;	NA
ii) the benefits derived like product improvement, cost reduction, product development or import substitution;	NA
iii) in case of imported technology (imported during the last three years reckoned from the beginning of the financial year)-	NA
a) the details of technology imported;	NA
b) the year of import;	NA
c) whether the technology has been fully absorbed;	NA
d) if not fully absorbed, areas where absorption has not taken place, and the reasons thereof; and	NA
iv) the expenditure incurred on Research and Development.	NA

(D) Foreign Exchange Earnings and Outgo:

During the under review, the inflow of foreign exchange was Rs.65.68 lakhs (previous year Rs.104.21 crore). The foreign exchange expended during the year under review was Rs.2,25,413/- (previous year Rs.91,263/-).

**By Order of the Board
For Ummeed Child Development Center**

**Ashish Karamchandani
DIN: 01894569
Director**

**Rajnish Inderjit Dhall
DIN: 02146708
Director**

**Place: Mumbai
Date: 19 July 2019**

INDEPENDENT AUDITORS' REPORT

To

The Members of **Ummeed Child Development Center**

Report on the audit of the financial statements

Opinion

We have audited the accompanying financial statements of **Ummeed Child Development Center** ("the Company"), which comprise the balance sheet as at March 31, 2019, and the Statement of Income and Expenditure and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ('Act') in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2019, its surplus and cash flows for the year ended on that date.

Basis for opinion

We conducted our audit in accordance with the standards on auditing specified under section 143 (10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the code of ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the code of ethics.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Reporting of key audit matters as per SA 701, Key Audit Matters are not applicable to the Company as it is an unlisted company.

Information other than the financial statements and auditors' report thereon

The Company's board of directors is responsible for the preparation of the other information. The other information comprises the information included in the Board's Report including Annexures to Board's Report, Business Responsibility Report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent



with the standalone financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Management's responsibility for the financial statements

The Company's Board of Directors are responsible for the matters stated in section 134 (5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the accounting standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.





- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

The provisions of the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013 is not applicable to the Company since the Company has been incorporated under Section 8 of the Companies Act (formerly with license under section 25 of Companies Act, 1956)

As required by Section 143(3) of the Act, we report that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- (c) The balance sheet, the statement of income and expenditure, and the cash flow statement dealt with by this report are in agreement with the books of account;





(d) In our opinion, the aforesaid financial statements comply with the accounting standards specified under section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014;

(e) On the basis of the written representations received from the directors as on March 31, 2019 taken on record by the board of directors, none of the directors is disqualified as on March 31, 2019 from being appointed as a director in terms of Section 164 (2) of the Act;

(f) Since the Company's turnover as per last audited financial statements is less than Rs.50 Crores and its borrowings from banks and financial institutions at any time during the year is less than Rs.25 Crores, the Company is exempted from getting an audit opinion with respect to the adequacy of the internal financial controls over financial reporting of the company and the operating effectiveness of such controls vide notification dated June 13, 2017; and

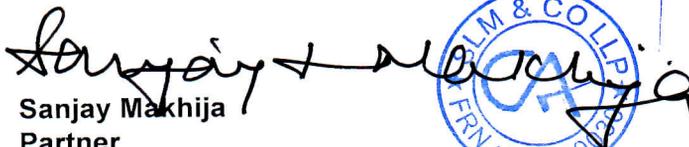
(g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us;

a. The Company does not have any pending litigations which would impact its financial position;

b. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and

c. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company

For SLM & CO LLP
CHARTERED ACCOUNTANTS
(Firm's Registration No. W100030)


Sanjay Makhija
Partner
(Membership No. 042150)
Mumbai: 24 July 2019
UDIN: 19042150AAAABZ3146



UMMEED CHILD DEVELOPMENT CENTER

Balance Sheet as at 31st March 2019

Particulars	Notes	As at	
		March 31,2019	March 31,2018
		Rupees	Rupees
<u>EQUITY AND LIABILITIES</u>			
Shareholders' Funds			
Share capital	3	100,000	100,000
Reserves and surplus	4	91,424,981	84,301,148
Current liabilities			
Other current liabilities	5	43,233,753	31,846,703
Payables	6	3,664,303	7,374,157
TOTAL		138,423,037	123,622,009
<u>ASSETS</u>			
Non-current assets			
Fixed assets			
Tangible assets			
Tangible assets	7	28,679,430	32,334,134
Intangible assets	7	159,806	276,801
Long-term loans and advances	8	3,620,236	3,240,536
Current assets			
Grant receivable	9	1,082,557	650,075
Short-term loans and advances	8	217,984	119,723
Cash and bank balances	10	104,132,558	85,088,973
Other Current assets	11	530,467	1,911,767
TOTAL		138,423,037	123,622,009

The accompanying notes are an integral part of the financial statements.

Auditor's Report

Signed in terms of separate report of even date

SLM & CO LLP

Chartered Accountants

Firm Regn No: W-100030

Sanjay Makhija
Sanjay Makhija

Partner

Membership No: 042150

Date: 19 July 2019



For And On Behalf Of The Board Of Directors

Ashish Karamchandani
Ashish Karamchandani

Director

DIN: 01894569

Date: 19 July 2019

Rajnish Inderjit Dhall
Rajnish Inderjit Dhall

Director

DIN: 02146708

UMMEED CHILD DEVELOPMENT CENTER

Statement of Income & Expenditure for the year ended 31st March 2019

Particulars	Notes	Year Ended March 31,2019 Rupees	Year Ended March 31,2018 Rupees
INCOME			
Contributions and Grants	12	93,719,846	77,180,439
Other Income	13	3,244,527	3,291,368
TOTAL		96,964,373	80,471,806
EXPENDITURE			
Expense on activities	14	77,000,461	72,546,035
Administrative expenses	15	9,418,479	6,468,620
Depreciation and amortisation expense	7	885,228	1,081,329
TOTAL		87,304,167	80,095,984
Surplus Before Exceptional And Extraordinary Items (I-II)		9,660,206	375,822
Exceptional items		-	-
Surplus Before Extraordinary Items (III-IV)		9,660,206	375,822
Extraordinary items		-	-
Surplus /Deficit			
Surplus for the year from operations		9,660,206	375,822

The accompanying notes are an integral part of the financial statements.

Auditor's Report

Signed in terms of separate report of even date.

SLM & CO LLP

Chartered Accountants

Firm Regn No: W-100030

Sanjay Makhija

Sanjay Makhija
Partner

Membership No: 042150

Date: 19 July 2019



For And On Behalf Of The Board Of Directors

Ashish Karamchandani

Ashish Karamchandani
Director

DIN: 01894569

Date: 19 July 2019

Rajnish Inderjit Dhall

Rajnish Inderjit Dhall
Director

DIN: 02146708

UMMEED CHILD DEVELOPMENT CENTER
Cash Flow Statement for the year ended 31 March 2019

	March 31,2019 (Rupees)	March 31,2018 (Rupees)
A. <u>Cash Flow from Operating Activities :</u>		
Surplus after exceptional items	9,660,206	375,822
Adjustments for :		
Depreciation	885,228	1,081,329
Transfer to Corpus fund	400,000	400,000
Transfer to GMCD fund	-	-
Transfer to Training Center fund	-	244,840
Transfer to IDPAC fund	-49,900	1,211,812
Transfer to Premises fund	427,131	3,411,362
Transfer to Fixed Assets fund	1,529,623	6,505,392
Allocations and Appropriations	-	-
Exceptional Item	-	-
Loss on Sale of Asset	-	67,208
Balance w/off	-	-
Interest on deposits	-3,167,065	-3,246,141
Interest on Income tax refund	-	-25,067
Operating profit before working capital changes	9,685,223	10,026,558
Movements in working capital		
- (Increase)/decrease in Donation and grant receivable	-432,482	194,747
- (Increase)/decrease in Long term Loans and Advances	-10,000	217,000
- (Increase)/decrease in short term advances	-98,261	664,193
- (Increase)/decrease in other Current assets	1,381,300	-1,121,479
- Increase/(decrease) in Payable	-3,709,856	6,080,184
- Increase/(decrease) in other liabilities	11,387,049	16,503,928
Cash generated from operations	18,202,974	32,565,131
- Taxes paid	-369,699	-126,986
Net cash generated from operating activities - (A)	17,833,275	32,438,145
B. <u>Cash flow from investing activities :</u>		
Sale/(purchase) of fixed assets	-1,956,754	-10,131,710
Investment/Redeemed fixed deposits	34,058,050	-7,680,073
Interest on deposits & loans	3,167,065	3,246,141
Interest on Income tax refund	-	25,067
Net cash generated from investing activities - (B)	35,268,360	-14,540,576
C. <u>Cash flow from Financing Activity:</u>		
Net cash generated from financing activities - (C)		
Net Increase in cash and cash equivalents (A+B+C)	53,101,635	17,897,569
Cash and cash equivalents - Opening balance.	32,191,885	14,294,315
Cash and Cash Equivalents - Closing balance.	85,293,520	32,191,885
Net Increase in Cash and Cash Equivalents	53,101,635	17,897,569



UMMEED CHILD DEVELOPMENT CENTER
Cash Flow Statement for the year ended 31 March 2019

	March 31,2019 (Rupees)	March 31,2018 (Rupees)
Components of Cash and Cash equivalents at		
Cash In Hand	32,463	18,495
In Current/Saving Account	74,123,541	30,475,179
In Fixed Deposit (Maturity less than 3 Months)	11,137,516	1,698,211
	85,293,520	32,191,885

The accompanying notes are an integral part of the financial statements.

Auditor's Report

Signed in terms of separate report of even date

SLM & CO LLP

Chartered Accountants

Firm Regn No: W-100030

For And On Behalf Of The Board Of Directors

Sanjay Makhija
Sanjay Makhija
Partner
 Membership No: 042150
 Date: 19 July 2019



Ashish Karamchandani *Rajnish Inderjit Dhall*

Ashish Karamchandani **Rajnish Inderjit Dhall**
Director **Director**
 DIN: 01894569 DIN: 02146708
 Date: 19 July 2019

UMMEED CHILD DEVELOPMENT CENTER

Notes Forming Part Of the Financial Statements for the year ending 31 March 2019

1 Nature of Operations

The Company is registered u/s 8 of the Companies Act, 2013 for providing specialised care for underprivileged children with developmental disabilities.

1.1 The financial statements have been prepared in accordance with generally accepted accounting principles in India (Indian GAAP) under the historical cost convention on accrual basis in compliance with all material aspects of the Accounting Standards (AS) notified by the Companies Accounting Standard Rules, 2006 (as amended) and the provisions of the Companies Act, 2013. The accounting policies have been consistently applied by the Company and are consistent with those used in the previous year.

2 Summary of Significant Accounting Policies

2.1 Accounting policy

Current/ Non-Current classification of assets and liabilities

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of services and the time between the acquisition of assets and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as up to twelve months for the purpose of current – non current classification of assets and liabilities.

2.2 Use of Estimates

The preparation of financial statements requires the management to make estimates and assumptions that affect the reported amounts of assets & liabilities, the disclosure of contingent assets and liabilities on the date of the financial statements and reported amounts of revenues and expenses during the year reported. Actual results could differ from these estimates.

2.3 Fixed Assets

Fixed assets are stated at cost, less accumulated depreciation and impairment losses if any. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use. Items of fixed asset held for disposal are stated at lower of the net book value and net realisable value and are shown under other current assets. Expenditure on civil work undertaken as part of the renovation of the clinic premises have been capitalised and added to "Premises" in the Fixed Asset Schedule.

2.4 Depreciation

Depreciation on fixed assets is provided on the SLM over the remaining useful life of the assets estimated by the management. The management estimates the useful life for the different categories of fixed assets as follows :

Assets	Schedule XIV Rates (WDV)
Office Equipments	5 years
Furniture other than chairs	5 years
Chairs	3 years
Computers	3 years
Clinic Premises	25 Years
Server & Network	4 Years
Books	5 years
Air conditioner	5 years

Intangible Assets: The maximum permissible life allowed by AS 26 for intangibles is 10 years. The management has estimated the life of intangibles as 4 years

2.5 Asset Fund

Fixed assets purchased out of grants received are charged off to the respective grants. These assets are capitalized and reflected under 'Additions' in the Fixed Asset register. An equal amount is transferred to the Asset Fund accounts for control purposes. Depreciation on fixed assets purchased out of grant funds is debited to the Asset Fund account. Accordingly, deletion of such fixed assets due to sale/disposal are also adjusted from the Asset Fund account.

2.6 Impairment

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to the present value at interest rate specific to the asset and in case where the specific rate is not available at the weighted average cost of capital which is adjusted for country risk/currency risk.



UMMEED CHILD DEVELOPMENT CENTER
Notes Forming Part Of the Financial Statements for the year ending 31 March 2019

2.7 Investments

Investments that are readily realisable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long-term investments. Current investments are carried at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognise a decline other than temporary in the value of the investments.

2.8 Revenue recognition policy

Restricted grant funds are recognised as income to the extent grant conditions are met and the amount is utilised during the financial year. Unutilised grant funds are reflected under "Current Liabilities" in the Balance Sheet as "Grants received in advance - restricted funds. Unrestricted grants and donations are recognised as income in the year of receipt. Grants with firm commitment but not received are recognised as receivable under Current Assets.

2.9 Retirement and other employee benefits

Retirement benefits in the form of Provident Fund, a defined contribution scheme, as well as Gratuity Fund contributions are charged to the Statement of Income and Expenditure of the year in which the contributions to the respective funds are due. There are no other obligations other than the contribution payable to the respective authorities.

2.10 Foreign Currency Transactions

Conversion

Foreign currency monetary items are reported using the closing rates. Non monetary items which are carried in terms of historical costs denominated in a foreign currency are reported using the exchange rate at the date of transaction.

Exchange Difference

It was observed that foreign currency transactions have been accounted in accordance with AS-11 issued by the ICAI. Transactions arising in foreign currency during the year are converted at bank rates as per bank advice received during the year. In the absence of bank intimation, and for transactions outstanding as on the year end date, the bank rate prevailing on that date is taken.

2.11 Taxes On Income

The Company has been registered as a Not-For-Profit company under the provisions of the Companies Act, 2013. By virtue of the license granted to the Center by the Central Government of India under section 8 of the Act, the word "PRIVATE LIMITED" has not been used as a part of its name. The income of the Center is exempt from Income Tax under the provisions of section 11 of the Income Tax Act, 1961. Hence the applicability of Accounting Standard (AS-22) Accounting for Taxes is not applicable.

2.12 Segment Reporting Policies

Segment Policies:

The Company is registered u/s 8 of the Companies Act, 2013 for providing specialised care for children with developmental disabilities. The activities of the Company are primarily concentrated in one geographical location. As such, there is no separate reportable segment as per accounting standard 17 on segment reporting.

2.13 Earnings Per Share

The Center has been registered as a Not-For-Profit company under the provisions of the Companies Act, 2013. By virtue of the license granted to the Center by the Central Government of India under section 8 of the Act, the word "PRIVATE LIMITED" has not been used as a part of its name. The income of the Center is exempt from Income Tax under the provisions of section 11 of the Income Tax Act, 1961. Hence disclosure requirements for EPS are not applicable to the Company.

2.14 Provisions

A provision is recognised when an enterprise has a present obligation as a result of a past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

2.15 Operating Leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased term, are classified as operating leases. Operating lease payments are recognized as an expense in the Statement of Income and Expenditure on straight line method basis over the lease term.

2.16 Cash and Cash Equivalents

Cash and cash equivalents in the cash flow statement comprise cash at bank in current/ savings accounts as well as fixed deposits with maturity period of less than three months and cash in hand.

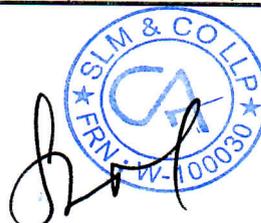


UMMEED CHILD DEVELOPMENT CENTER			
Notes to financial statements for the year ended 31 March 2019			
3	Share Capital	March 31, 2019 Rupees	March 31, 2018 Rupees
	Authorised Capital: 50,000 Equity Shares of Rs.10 each (P.Y.50,000)	500,000	500,000
	Issued, Subscribed and Paid Up: 10,000 Equity Shares of Rs.10 each fully paid up (P.Y.10,000)	100,000	100,000
	Total	100,000	100,000
(a) Reconciliation of the shares outstanding at the beginning and at the end of the period			
<i>Equity shares</i>			
		March 31, 2019 Rupees	March 31, 2018 Rupees
	At the beginning of the period (face value of Rs.10/- per share)	100,000	100,000
	Add: Shares issues during the year	-	-
	Outstanding at the end of the period	100,000	100,000
		March 31,2019 Rupees	March 31,2018 Rupees
	At the beginning of the year (face value of Rs.10/- per share)	100,000	100,000
	Add: Shares issues during the year	-	-
	Outstanding at the end of the year	100,000	100,000
(b) Terms/ rights attached to equity shares			
The company has only one class of equity shares having par value of Rs.10/- per share. Each holder of equity shares is entitled to one vote per share.			
(c) Details of shareholders holding more than 5% shares in the company			
Name of the shareholder	March 31,2019 % holding in the class	March 31,2019 % holding in the class	
<i>Equity shares of Rs. 10 /- each fully paid</i>			
Ashish Karamchandani	95	9,500	
Rajnish Inderjit Dhall	5	500	
Name of the shareholder	March 31,2018 % holding in the class	March 31,2018 % holding in the class	
<i>Equity shares of Re. 10 /- each fully paid</i>			
Ashish Karamchandani	95	9,500	
Rajnish Inderjit Dhall	5	500	




UMMEED CHILD DEVELOPMENT CENTER
Notes to financial statements for the year ended 31 March 2019

4	Reserves and Surplus	March 31,2019 Rupees	March 31,2018 Rupees
	1.Surplus: Surplus/ (deficit) in the statement of Income and Expenditure		
	Opening balance	37,742,556	37,366,734
	Surplus for the year	9,660,206	375,822
	Add/(Less): Appropriations(if any)	-	-
	Net surplus in the statement of Income and Expenditure	47,402,762	37,742,556
	2.Other Reserves		
	Premises Fund		
	At the beginning of the Accounting Period	17,345,408	15,099,426
	Additions during the year	427,131	3,411,362
	Less: Utilisation during the year	1,268,188	1,165,380
	At the end of the Accounting period	16,504,351	17,345,408
	Fixed Assets Fund		
	At the beginning of the Accounting Period	5,974,549	-
	Additions during the year	1,529,623	6,505,392
	Less: Utilisation during the year	1,514,756	530,843
	At the end of the Accounting period	5,989,416	5,974,549
	Self Sustenance Fund		
	At the beginning of the Accounting Period	14,037,537	13,637,537
	Additions during the year	400,000	400,000
	At the end of the Accounting period	14,437,537	14,037,537
	Training Center Fund		
	At the beginning of the Accounting Period	7,350,125	9,197,116
	Additions during the year	-	244,840
	Less: Utilisation during the year	2,060,283	2,091,831
	At the end of the Accounting period	5,289,842	7,350,125
	GMCD Contingency Fund		
	At the beginning of the Accounting Period	639,161	639,161
	Additions during the year	-	-
	Less: Utilisation during the year	-	-
	At the end of the Accounting period	639,161	639,161
	IDPAC Fund		
	At the beginning of the Accounting Period	1,211,812	-
	Additions during the year	-	1,211,812
	Less: Utilisation during the year	49,900	-
	At the end of the Accounting period	1,161,912	1,211,812
	Total	91,424,981	84,301,148
5	Other liabilities	March 31,2019 Rupees	March 31,2018 Rupees
	Current		
	Statutory dues	1,011,344	86,478
	Grant received in advance- restricted funds	41,521,501	31,760,225
	Fees received in advance - for specific training programs	700,908	-
	Total	43,233,753	31,846,703
6	Payables	March 31,2019 Rupees	March 31,2018 Rupees
	Provisions for expenses	2,082,109	4,260,679
	Sundry creditors	1,582,194	3,113,478
	Total	3,664,303	7,374,157



UMMEED CHILD DEVELOPMENT CENTER
Notes to financial statements for the year ended 31st March 2019

7. Fixed Assets

Particulars	Gross Block at Cost				Accumulated Depreciation/Amortization				Net Block	
	As on March 31,2018	Additions	Deductions / Adjustments	As on March 31,2019	Up to March 31,2018	For the Period	Deductions / Adjustments	As on March 31,2019	As on March 31,2019	As on March 31,2018
Tangible assets										
Clinic Premises	31,704,703	427,131	-	32,131,834	13,744,678	1,268,188	-	15,012,866	17,118,968	17,960,025
Office Equipments	5,035,742	-	-	5,035,742	1,656,606	887,233	-	2,543,839	2,491,903	3,379,136
Servers and Networks	616,417	-	-	616,417	236,612	154,104	-	390,716	225,701	379,805
Furniture & Fixtures	9,298,769	1,477,643	-	10,776,412	4,223,052	1,406,909	-	5,629,961	5,146,451	5,075,717
Computers & Printer	3,506,648	51,980	-	3,558,628	1,653,240	987,529	-	2,640,769	917,859	1,853,408
Air conditioner	4,432,161	-	-	4,432,161	808,487	886,432	-	1,694,919	2,737,242	3,623,674
Books	184,884	-	-	184,884	122,514	21,064	-	143,578	41,306	62,370
Bailey's Testing Kits	90,082	-	-	90,082	90,082		-	90,082	(0)	(0)
Total	54,869,405	1,956,754		56,826,159	22,535,269	5,611,460		28,146,729	28,679,430	32,334,136
Intangible assets										
Software	517,148			517,148	240,347	116,995		357,342	159,806	276,801
Total	55,386,553			55,386,553	22,775,616	5,728,455		28,504,072	28,839,236	32,610,935
Less: Depreciation on training centre & Clinic Premises transferred to fund account						4,843,228				
Depreciation for the year to I&E						885,228				

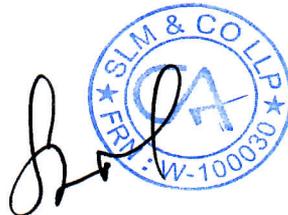
Particulars	Gross Block at Cost				Accumulated Depreciation/Amortization				Net Block	
	As on March 31,2017	Additions	Deductions / Adjustments	As on March 31,2018	Up to March 31,2017	For the Period	Deductions / Adjustments	As on March 31,2018	As on March 31,2018	As on March 31,2017
Tangible assets										
Clinic Premises	28,293,341	3,411,362	-	31,704,703	12,579,298	1,165,380	-	13,744,678	17,960,025	15,714,043
Office Equipments	3,259,329	1,776,413	-	5,035,742	986,710	669,896	-	1,656,606	3,379,136	2,272,619
Servers and Networks	616,417		-	616,417	82,508	154,104	-	236,612	379,805	533,909
Furniture & Fixtures	8,773,370	1,005,992	480,593	9,298,769	3,192,564	1,370,960	340,472	4,223,052	5,075,717	5,580,806
Computers & Printer	1,896,658	1,609,990	-	3,506,648	812,431	840,809	-	1,653,240	1,853,408	1,084,227
Air conditioner	2,162,623	2,269,538	-	4,432,161	264,040	544,447	-	808,487	3,623,674	1,898,583
Books	184,884	-	-	184,884	105,661	16,853	-	122,514	62,370	79,223
Bailey's Testing Kits	90,082	-	-	90,082	90,082		-	90,082	(0)	(0)
Total	45,276,703	10,073,295	480,593	54,869,405	18,113,292	4,762,449		22,535,269	32,334,136	27,163,411
Intangible assets										
Software	385,819	131,329	-	517,148	133,415	106,932		240,347	276,801	
Total	45,662,522	10,204,624		55,386,553	18,246,707	4,869,381		22,775,616	32,610,937	27,163,411
Less: Depreciation on training centre & Clinic Premises transfer to fund account						3,788,053				
Depreciation for the year to I&E						1,081,328				



UMMEED CHILD DEVELOPMENT CENTER			
Notes to financial statements for the year ended 31 March 2019			
8	Loans and Advances	March 31,2019 Rupees	March 31,2018 Rupees
	<u>Short term</u>		
	Advances	217,984	119,723
	Total	217,984	119,723
	<u>Long term</u>		
	(Unsecured Considered good)		
	Security deposit	1,900,359	1,890,359
	Tax refunds	1,719,877	1,350,177
	Total	3,620,236	3,240,536
9	Grants receivable	March 31,2019 Rupees	March 31,2018 Rupees
	Other receivables		
	Considered good	1,082,557	650,075
	Considered doubtful	-	-
	Total	1,082,557	650,075
10	Cash and bank balances	March 31,2019 Rupees	March 31,2018 Rupees
	Cash and cash equivalents		
	(i)Cash in Hand	32,463	18,495
	(ii)Balances with banks:		
	– In current accounts	481,750	176,045
	– In Savings accounts	73,641,791	30,299,133
	– Deposits with original maturity of less than 3 months	11,137,516	1,698,211
	Other bank balances		
	– Deposits with original maturity more than 3 months but less than 12 months	18,839,039	52,897,088
	Total	104,132,558	85,088,973
11	Other Assets	March 31,2019 Rupees	March 31,2018 Rupees
	<u>Current</u>		
	Prepaid expenses	524,826	1,911,767
	Accrued interest on Fixed Deposits	5,641	-
	Total	530,467	1,911,767



UMMEED CHILD DEVELOPMENT CENTER			
Notes to financial statements for the year ended 31 March 2019			
		March 31,2019	March 31,2018
		Rupees	Rupees
12	Contributions and Grants		
	Donations received	13,741,355	22,851,597
	Grants received	72,685,874	42,028,003
	Patient receipts	5,115,625	5,296,423
	Programme income	1,183,072	2,998,868
	Reimbursement of ECDD project expenses	908,919	-
	Fellowship fee	85,000	-
	Conference income (IDPAC)	-	4,005,548
	Total	93,719,846	77,180,439
13	Other income		
	<u>Interest income on</u>		
	- Bank deposits and savings account (Net)	3,167,065	3,246,141
	Miscellaneous income	30,300	20,160
	Interest on Income Tax refund	-	25,067
	Prior period adjustment	47,163	-
	Total	3,244,527	3,291,368
14	Expenses on activities		
	Communication expenses	48,467	148,405
	Computer consumables	136,031	183,129
	Consultancy fees	837,482	179,867
	ECDD partner expenses	318,240	2,422,328
	Goa walk expenses	875,684	231,776
	Honorarium	37,000	2,500
	Housekeeping expenses	897,888	564,550
	IDPAC expenses	-	7,069,525
	Impact assesment cost	1,663,637	-
	Incidental program expenses	622,808	104,493
	IT project expenses	3,340,994	303,305
	Meetings, events & conference expenses	16,702	1,990,940
	Office supplies/expenses	294,103	205,656
	Printing, stationery & photocopy expenses	661,589	642,499
	Postage and courier charges	34,031	-
	Prior period expenses	-	51,189
	Professional fees	3,432,013	3,458,265
	Professional development & training expenses	292,093	-
	Premises related expenses - property tax, water chgs etc	1,364,352	1,290,166
	Rent	6,730,358	6,730,354
	Repairs & maintenance	1,573,145	2,194,956
	Software license & renewal fees	221,738	-
	Staff salaries	49,422,318	41,750,122
	Staff welfare expenses	34,681	92,561
	Stipend	365,264	441,447
	Translation expenses	621,367	87,006
	Toys & clinic supplies	76,780	-
	Telephone, electricity & internet Charges	1,509,496	1,631,071
	Travel & conveyance expense	1,098,440	554,176
	Travel Expense-international	473,760	215,748
	Total	77,000,461	72,546,035



UMMEED CHILD DEVELOPMENT CENTER			
Notes to financial statements for the year ended 31 March 2019			
15	Administrative expenses	March 31,2019	March 31,2018
		Rupees	Rupees
	Bank charges	7,311	60,946
	Communication expenses	8,149	-
	Consultancy fees	61,548	-
	Rebate & settlement	4,022	7,155
	Festival expenses	12,052	-
	Insurance	29,281	-
	Interest on late payment	3,222	4,511
	Internal audit fees	177,000	177,000
	Licence & statutory expenses	82,455	39,398
	Meeting expenses	16,419	53,464
	Miscellaneous expense	11,792	-
	Office supplies/ expenses	34,264	100,649
	Payment to Auditors		
	-Audit fees	171,100	145,000
	-Income Tax matters	141,600	54,000
	-Other	6,334	116,760
	Payroll processing fee	179,858	152,268
	Postage & courier expenses	3,626	11,013
	Printing, stationery & photocopy expenses	14,752	23,545
	Professional fees	1,118,878	487,017
	Professional development & training expenses	55,337	-
	Recruitment costs	106,900	-
	Repairs & Maintenance	121,303	158,445
	Staff salaries	6,713,230	4,150,379
	Staff Welfare	195,452	147,554
	Transaction & processing charges	24,820	-
	Travel expenses including conveyance	115,674	54,600
	Telephone Electricity & Internet Charges	-	52,187
	Contribution to PF (Prior Period)	-	405,522
	Loss on Forex fluctuation	2,099	-
	Loss on sale of assets	-	67,208
	Total	9,418,479	6,468,620




UMMEED CHILD DEVELOPMENT CENTER
Notes Forming Part Of the Financial Statements for the year ending 31 March 2019

16 Details of Contingent liabilities are as under :

There are no contingent liabilities as on date against the Company

- 17 Micro and Small enterprises has been determined to the extent such parties have been identified on the basis of information available with the Company. There are no outstanding dues to Micro enterprises and Small enterprises during the year. Hence, there is no additional disclosure required to be made in this regard.

18 Related Party Disclosure

Parties	Relationship
Related parties where control exists	
Valuenotes Strategic Intelligence Private Limited	Common Director
Mithi Software Technologies Private Limited	Common Director
Vbhc Value Homes Private Limited	Common Director
Aashayen Housing Private Limited	Common Director
Micro Housing Finance Corporation Limited	Common Director
Monitor India Private Limited (Trf.)	Common Director
FSG Advisory Services Private Limited	Common Director
Paras - Initiative For Social Change	Common Director
Black Swan Venture Capital Private Limited	Common Director
Fedbank Financial Services Limited	Common Director
Foundation To Educate Girls Globally	Common Director
Ashish Karamchandani	Director
Arun Jethmalani	Director
Merry Barua	Director
Ujwal Thakar	Director
Ranjish Dhall	Director
Vibha Krishnamurthy	Relative of Director

Name of the related party	Nature of transaction	March 31, 2019	March 31, 2018
Ashish Karamchandani	Donation Received	163,320	-
Vibha Krishnamurthy	Donation Received	65,042	7,774
Micro Housing Finance Corporation Ltd	Donation Received	136,000	1,475
Vibha Krishnamurthy	Prof. Fees paid	-	-
Vibha Krishnamurthy	Salary	1,957,343	1,709,040

- 19 The Company has no impairment of assets during the year under review.

- 20 During the year, the Company completed the renovation of its Clinic premises that was started last year. The renovation was funded through grants. The above policy wrt Fixed Assets, has been followed for assets created as a result of this renovation. Civil work that has led to enhancing the life of the premises has been added to "Clinic Premises" and a corresponding amount has been added to the Clinic Premises fund.



UMMEED CHILD DEVELOPMENT CENTER

Notes Forming Part Of the Financial Statements for the year ending 31 March 2019

21 Operating Lease (AS19)

The Company has taken the training center on non cancelable operating lease basis. The agreements have a price escalation clause. Details as regards payments and future commitments are as under :

Particulars	Balance as on 31st March 2019	Balance as on 31st March 2018
<u>Future Minimum Lease Payments :</u>		
Not later than one year	1,000,892	6,893,835
Later than one year & not later than five years	-	1,000,892
Later than five years	-	-
Total	1,000,892	7,894,727

22 Amount remitted during the year in foreign currency, on account of expenses

Particulars	March 31, 2019	March 31, 2018
Foreign travel	122,215	24,656
IDPAC award	-	66,607
Professional fees	103,198	-
Total	225,413	91,263

23 Grants for specific purpose i.e. restricted grants, are recognized as income, in the Income and Expenditure Account, to the extent of amount utilised during the year. Unspent balances of the restricted grants are carried as liability in the Balance Sheet. Other grants and donations are recognized as income in the Income and Expenditure Account of the year in which received. As a result the impact on the Income & Expenditure account is as follows:

Particulars	Amount (Rs.)
Total grants received/ receivable during the year	83,422,177
Grants utilised and taken as income in the Statement of Income & Expenditure Account (includes grants b/f from last year)	72,685,874
Grants received in advance	41,521,502

24 Employee Retiral Benefits : (AS 15)(As per Actuarial Valuation Report)

The employees of the Company come within the purview of the Employee's Provident Fund Scheme, 1952 and accordingly provision as well as payments have been made. The Company has provided and funded its gratuity liability towards employees through LIC of India's Group Gratuity Scheme. According to the report of LIC of India, the fund balance as on 31 March 2019 with LIC of India is Rs 25,98,459/- (Previous Year Rs.21,39,412/-). The Company has relied on the report of the LIC of India to provide and pay the liability amount.

Contribution to Gratuity fund of LIC of India is made based on ascertainment of liability by LIC under the Group Gratuity Scheme.

There is no policy for Compensated absences and hence no provision for the same is made.

25 Earning in Foreign Currency

Particulars	March 31, 2019	March 31, 2018
Donation and Grants Received (including grant received in advance)	14,179,131	10,421,694



UMMEED CHILD DEVELOPMENT CENTER
Notes Forming Part Of the Financial Statements for the year ending 31 March 2019

26 Salary & Benefits of:

The Head of the Company:	Rs. 19,57,343/- p.a
Highest paid staff member:	Rs. 20,50,800/- p.a
Lowest paid staff member:	Rs. 1,73,412/- p.a

27 International Travel details during the year 2018-2019

Name	Purpose of Visit	Country	Total	Sponsored Y/N
Sonam Shah, Vrushali Kulkarni & Raviraj Shetty	World Federation of Occupational Therapists Conference	AFRICA	348,774	Yes
Koyeli Sengupta	Conference of the International Society for Autism Research	NETHERLANDS	30,999	Yes
Jehanzeb Baldiwala	Narrative Therapy Elsewhere – World Narrative Gathering	USA	28,503	Yes
Chanchal & Disha	Autism Training Program	SRI LANKA	41,680	Yes
Koyeli Sengupta	World Health Organisation-CST Meet	CHINA	15,665	Yes

28 Loans and advances in the nature of loans given to companies under same management:

There are no loans or advances given to any company under the same management.

29 Previous year comparatives

Previous year's figures have been regrouped where necessary to conform to current year's classification.

Auditor's Report

Signed in terms of separate report of even date.

SLM & CO LLP


 Sanjay Makhija
 Partner

Membership No: 042150

Date: 19 July 2019



For And On Behalf Of The Board Of Directors



Ashish Karamchandani

Director

DIN: 01894569

Date: 19 July 2019



Rajnish Inderjit Dhall

Director

DIN: 02146708

UMMEED CHILD DEVELOPMENT CENTER
SUB SCHEDULE FORMING PART OF THE
Balance Sheet as at 31st March 2019

DETAILS OF GRANT UTILISATION FOR YEAR - NFC

DONOR	PROJECT	OP BALANCE AS ON 01.04.2018	RECD DURING THE YEAR	INTEREST EARNED DURING THE YEAR	TOTAL FUNDS AVAILABLE FOR UTILISATION	UTILISED DURING THE YEAR	BALANCE AS ON 31.03.2018
AZIM PREMJI PHILANTHROPIC INITIATIVES PVT. LTD.	Training	7,572,510	10,217,648	364,808	18,154,966	8,116,362	10,038,604
ASHA EDUCATION TRUST	Advocacy	45,218	-	-	45,218	45,218	-
AXIS BANK FOUNDATION	Clinic	-	1,000,000	-	1,000,000	1,000,000	-
BAJAJ FINANCE LTD.	Clinic	9,355,561	24,000,000	582,529	33,938,090	23,060,663	10,877,427
BAJAJ FINANCE LTD.	IT Infrastruture	349,049	-	-	349,049	349,049	-
BAJAJ FINANCE LTD.	Renovation*	2,641,515	-	-	2,641,515	2,641,515	-
BAJAJ FINANCE LTD.	Sound proofing#	264,739	81,592	-	346,331	346,331	-
BIG TREE ENTERTAINMENT PVT. LTD.	IT Infrastruture	69,362	-	-	69,362	49,171	20,191
CIPLA FOUNDATION	Training Facility	-	16,946,333	34,390.0	16,980,723	16,980,723	-
CONNELL BROTHERS	Ummeed activities	-	500,000	-	500,000	500,000	-
DEUTSCHE CIB CENTER PVT. LTD.	Clinic	2,325,000	-	-	2,325,000	2,325,000	-
FORBES MARSHALL ACRA PVT. LTD.	ECDD	-	681,658	-	681,658	681,658	-
FORBES VYNCE PVT. LTD.	ECDD	-	375,594	-	375,594	375,594	-
HARDIK PANDYA	EIC	-	500,000	-	500,000	500,000	-
HT PAREKH FOUNDATION	ECDD - Sahyog Trust	361,310	-	-	361,310	361,310	-
HT PAREKH FOUNDATION	Various	5,035,275	9,220,000	-	14,255,275	5,035,275	9,220,000
IQVIA	CMHTP	-	1,172,875	-	1,172,875	1,172,875	-
INDIVIDUAL DONOR	Information Platform	-	1,000,000	-	1,000,000	-	1,000,000
INDIVIDUAL DONORS	Mental Health programs	-	300,000	-	300,000	134,894	165,106
JM FINANCIAL FOUNDATION	Autism Trainings	1,000,000	-	-	1,000,000	1,000,000	-
KALPATARU TRUST	Advocacy	408,000	-	-	408,000	408,000	-
MASCOT DYNAMICS PVT. LTD.	Ummeed activities	-	100,000	-	100,000	100,000	-
NAROTAM SEKHSARIA FOUNDATION	DP Fellowship	-	729,080	-	729,080	729,080	-
NAROTAM SEKHSARIA FOUNDATION	MHTP 17	252,247	-	-	252,247	252,247	-
NAROTAM SEKHSARIA FOUNDATION	MHTP 18@	506,033	622,500	-	1,128,533	1,128,533	-
OMAN INDIA JOINT INVESTMENT FUND	Clinic	-	550,000	-	550,000	-	550,000
RATI FORBES	Dr. Amy Bhabha Scholarship	-	1,000,000	-	1,000,000	-	1,000,000
ROTARY CLUB OF BOMBAY MIDTOWN	WAAD	-	200,000	-	200,000	9,325	190,675
RELIANCE FOUNDATION	EIC	-	600,000	-	600,000	600,000	-
PALLAVI SHAH	Library	-	100,000	-	100,000	-	100,000
TANYA DUBASH	MH Programs	-	500,000	-	500,000	-	500,000
TERITEX KNITTING INDUSTRIES PVT. LTD.	ECDD research	-	250,000	-	250,000	245,944	4,056
THE NEW GREAT EASTERN SPINNING & WEAVING CO. LTD.	Advocacy	70,174	-	-	70,174	70,174	-
YELLOW SUBMARINE FILM PVT. LTD.	Advocacy	100,000	-	-	100,000	8,139	91,861
TOTAL		30,355,993	70,647,280	981,727	101,985,000	68,227,080	33,757,920

§ The grant balances as on 31.3.19 are reflected under Advance grants in the Balance Sheet.

* 19,04,774 capitalised and balance charged to I&E account under renovation expenses.

51,980 capitalised and balance charged to I&E account

@ Total grant received was 12.45 lakh, partially utilised in FY 17-18 and balance in FY 18-19.

Note: Training programs are funded by fees and respective grant funds.

Glossary : ECDD - Early Child Development & Disability

EIC - Early Intervention Center

WAAD - World Autism Awareness Day

MHTP - Mental Health Training Program

CMHTP - Community Mental Health Training Program

66,270,326
66,346,567

-0

33,757,919

UMMEED CHILD DEVELOPMENT CENTER

SUB SCHEDULE FORMING PART OF THE

Balance Sheet as at 31st March 2019

DETAILS OF GRANT UTILISATION FOR YEAR - FC

DONOR	PROJECT	OP BALANCE AS ON 01.04.2018	RECD DURING THE YEAR	INTEREST EARNED DURING THE YEAR	TOTAL FUNDS AVAILABLE FOR UTILISATION	UTILISED DURING THE YEAR	BALANCE AS ON 31.03.2018\$
BAIN CAPITAL	WAAD	165,983		-	165,983	165,983	-
CHARITIES AIDS FOUNDATION(CAF) INDIA FOR ORACLE	EIC		641,216	-	641,216	641,216	-
CAF UK FOR DOUGLAS L MILLER & AUDREY T MILLER CHARITABLE TRUST & MILLER MINOTS FUNDS	Communications & Fund raising		707,135	-	707,135	707,135	-
FIDELITY INTERNATIONAL FOUNDATION	IT systems		9,535,243	-	9,535,243	2,750,994	6,784,249
MORRIS FOUNDATION	School Outreach	677,435	-	-	677,435	677,435	-
TRAFIGURA FOUNDATION	ECDD		1,363,344	-	1,363,344	384,011	979,333
UCDF	Communications & Fund raising	560,816		-	560,816	560,816	-
UCDF	School Outreach		329,295	-	329,295	329,295	
UNITED WORLD COLLEGE OF SOUTH EAST ASIA	Clinic		198,664	-	198,664	198,664	-
TOTAL		1,404,234	12,774,897	-	14,179,131	6,415,549	7,763,582
TOTAL NFC and FC GRANTS		31,760,227	83,422,177	981,727	116,164,130	74,642,628	41,521,502
TOTAL ACCOUNTED AS GRANT INCOME FOR THE YEAR (Total grant utilisation adjusted for capital expenditure as mentioned in the notes above)						72,685,874	
FEES RECEIVED IN ADVANCE							
PROGRAM	AMOUNT						
AITP 19	565,000						
MHTP 19	93,908						
UPPA	42,000						
TOTAL	700,908						